



## **HOW FREIGHT CLASSIFICATION**

## **IMPACTS TRANPORTATION CHOICES AND COSTS**

PRICING OPTION	WHEN SHIPPING TO	WE USE	YOUR OTHER CARRIER OPTIONS	IMPACT ON YOUR COSTS
RETAIL PRICING  FREIGHT IS BASED ON ZONE  & WEIGHT	CONTINENTAL US (48 STATES)	GROUND   UPS AIR   FEDEX		BECAUSE IT IS ILLEGAL FOR US TO SHIP VIA
	CANADA	GROUND   UPS AIR   FEDEX	YOUR FEDEX ACCOUNT	USPS,
	HAWAII, ALASKA OR INTL	AIR   FEDEX EXPRESS	FOR AIR OR GROUND YOUR UPS ACCOUNT	IT MAKES IT EXPENSIVE TO BUY SMALL QUANTITIES
	CONTINENTAL US (48 STATES) AND CANADA	GROUND SHIPMENTS	(GROUND SHIPMENTS	
WHOLESALE PRICING  FREIGHT IS BASED ON ZONE & WEIGHT  OUR MINIMUM IS NOW 6 UNITS OR \$64.00  IT WAS 18 UNITS OR \$145.00		WE ONLY USE UPS	ONLY)	NO REAL CHANGE
		AIR SHIPMENTS WE ONLY FEDEX EXPRESS  FEDEX EXPRESS IF PERMITTED TO DELIVER IN A PARTICULAR COUNTRY  FEDEX 023 FREIGHT IF FEDEX IS NOT PERMITTED TO DELIVER IN A COUNTRY	FOR LTL OR TL SHIPMENTS, MANY COMPANIES HAVE THEIR OWN ROUTING GUIDE AND SPECIFY A PARTICULAR CARRIER FOR US TO USE.  YOU MAY USE YOUR OWN CUSTOM BROKER,	FROM WHAT WE DID BEFORE  THIS IS THE EXACT SAME WAY WE HAVE DONE IT SINCE WE ABOUT 1993  ALL OUR COSTS ARE DISPLAYED UPFRONT
WE PASS ON TO YOU ANY DISCOUNDS WE RECEIVE	HAWAII OR ALASKA	AIR ONLY WE ONLY USE FEDEX EXPRESS	SELECT YOUR OWN CARRIER AND ARRAGE	ON THE WEBSITE
WHICH CAN BE SIGNIFICANT FOR LARGER AIR SHIPMENTS YOU ARE ABLE TO VIEW ALL COSTS & DISCOUNTS ON OUR WEBSITE	INTERNATIONAL WHERE FEDEX IS PERMITTED TO DELIVER TO THE CUSTOMER	AIR ONLY WE ONLY USE FEDEX EXPRESS	THE PICKUP AND WE WILL HAVE IT READY FOR YOU.	TO BE HONEST, WE HAD TO FIND OUR WAY IN THE FIRST YEAR OR SO AND TRIED DIFFERENT APPROACHES
	INTERNATIONAL WHERE THE CUSOMER MUST PICKUP AT THE TERMINAL	AN 023 FORM IS REQUIRED AND		

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